ST. LOUIS
BUSINESS JOURNAL

From the September 27, 2013 Issue

AMY BARBER TERSCHLUSE

OWNER,
EXPRESS EMPLOYMENT PROFESSIONALS

Q&A

Major developments in the last year? We completed the acquisition of a small family-owned staffing company in 2012, and we completed the purchase and remodel of our new 10,000-square-foot building in the Westport area.

Is business up so far in 2013? Locally, 2012 revenue was one of the best we have had in our 22-year history. We expect 2013 to finish just as strong.

Expectations for 2014? The implementation of the Affordable Care Act brings uncertainty to the marketplace. When there is uncertainty, the staffing industry flourishes. Companies are slower to make permanent hires. We can step in to help companies maximize productivity with temporary staffing, temporary-to-permanent staffing and other flexible staffing solutions.

Has being a woman business owner given you an advantage over your competitors? I think being a certified woman-owned business has surely opened up some doors for me. But, it still comes down to the basics — we have to create and strengthen relationships with our clients and make sure we keep them happy.

Reprinted with permission from the St. Louis Business Journal. Alteration or further reproduction is strictly prohibited. ©2013 St. Louis Business Journal, 815 Olive Street, Suite 100, St. Louis, MO 63101

SEPTEMBER 27-OCTOBER 3, 2013 15

THE LIST

Compiled by Nicholas Ledden
314-421-8380, @stlbiznledden
nledden@bizjournals.com

LARGEST WOMEN-OWNED BUSINESSES

RANKED BY 2012 REVENUE

	Company/Prior Rank (* not ranked)/Website	Address and Phone	2012 Revenue	Local Employees	Total Employees	Business Description	Owner(s) or Top Local Executive(s)
1	**Rose International** ① www.roseit.com	16401 Swingley Ridge Road, Suite 300, Chesterfield, Mo. 63017 (636) 812-4000	$360,000,000	418	6,000	provider of technology and workforce solutions	Sue Bhatia
2	**Medical Transportation Management Inc.** ③ www.mtm-inc.net	16 Hawk Ridge Drive, Lake St. Louis, Mo. 63367 (636) 561-5686	$128,000,000	307	700	non-emergency medical transportation benefit manager for managed care organizations, health systems and government programs	Alaina Maciá amacia@mtm-inc.net
3	**Tarlton Corp.** ② www.tarltoncorp.com	5500 W. Park Ave., St. Louis, Mo. 63110 (314) 633-3300	$108,000,000	250	250	general contractor and provider of construction management services for new construction and renovations	Tracy Hart
4	**Imo's Pizza** ④ www.imospizza.com	1610 Des Peres Road, Suite 160 St. Louis, Mo. 63131 (314) 822-0443	$98,000,000	DD	4,300	operator of 92 pizza parlors, producer of pizza ingredients and sole distributor of Provel cheese	Margaret Imo, Edward Imo
5	**Cope Plastics Inc.** ⑤ www.copeplastics.com	4441 Industrial Drive, Alton, Ill. 62002 (618) 466-0221	$88,200,000	250	380	distributor and fabricator of plastic sheet, rod and tube	Jane Saale
6	**NextGen Information Services Inc.** ⑥ www.nextgen-is.com	906 Olive St., Suite 600 St. Louis, Mo. 63101 (314) 588-1212	$78,000,000	130	300	technology consulting firm specializing in software development and engineering, project management, e-commerce, systems integration	Carmen Jacob
7	**Technology Partners Inc.** ⑦ www.technologypartners.net	707 Spirit 40 Park Drive, Suite 120 Chesterfield, Mo. 63005 (636) 519-1221	$41,600,800	289	328	certified woman business enterprise, information technology development and consulting firm, staffing solutions	Lisa Nichols lnichols@technologypartners.net, Greg Nichols gnichols@technologypartners.net
8	**Castle Contracting LLC** ⑨ www.digcastle.com	760 S. Second St., St. Louis, Mo. 63102 (314) 421-0042	$31,000,000	125	140	civil construction firm with services that include earthwork and utility, MEP civil, CM services and CastleGPS, an owner services group	Julie Ledbetter julie@digcastle.com
9	**Rhodey Construction Inc.** ⑩ www.rhodeyconstruction.com	7544 Mintert Industrial Drive, St. Louis, Mo. 63135 (314) 521-0022	$30,000,000	50	50	union general contractor specializing in industrial, pharmaceutical and health care construction	Pamela Duffy pduffy@rhodeyconstruction.com
10	**Centaur Building Services Inc.** ⑧ www.centaurservices.com	4401 Ridgewood Ave., St. Louis, Mo. 63116 (314) 752-7770	$29,988,000	1,000	1,440	nationwide provider of contract commercial cleaning services	Janine Joubert-Dulay, Frank Joubert, John Joubert
11	**Professional Employment Group** ⑫ www.pegstaff.com	999 Executive Parkway, Suite 100 St. Louis, Mo. 63141 (314) 275-2000	$28,000,000	29	1,200	placement firm for engineers, IT specialists, and professionals on a temporary, temporary-to-permanent, and full-time basis	Karen Spann kspann@pegstaff.com
	Professional Employment Group *www.pegstaff.com*						ADVERTISEMENT
12	**Ace Scrap Metal Processors** ⑪ www.acescrapmetal.net	5900 Manchester Ave., St. Louis, Mo. 63110 (314) 781-6860	$21,500,000	21	21	full-service ferrous and non-ferrous metal recycler	Denise Bushman
13	**Garcia Properties** ⊛ www.gpstl.com	3721 S. Kingshighway, St. Louis, Mo. 63109 (314) 353-0336	$19,964,423	12	12	real estate firm specializing in real estate brokerage, mortgage services, property management and development	Jenifer Bartels Garcia jenifer@gpstl.com
14	**Waterhout Construction** ⑭ none	8110 Dale Ave., Richmond Heights, Mo. 63117 (314) 781-1178	$19,540,000	80	100	carpentry contracting services for commercial, custom residential and millwork interiors, provider of general work packages	Renee Bell renee@waterhout.com
15	**Veterans Home Care LLC** ⑮ www.veteranshomecare.com	11861 Westline Industrial, Suite 750 St. Louis, Mo. 63146 (314) 514-2444	$18,483,000	45	67	home health care provider for veterans and their surviving spouses	Bonnie Laiderman bonnie@veteranshomecare.com, Howard Laiderman howard@veteranshomecare.com
16	**Prudential Select Properties** ⑱ www.discoverstl.com	1650 Des Peres Road, Suite 205 St. Louis, Mo. 63131 (314) 835-6000	$16,480,000	550	550	provider of residential real estate services for the greater St. Louis area	Maryann Vitale Alles, Deb Colburn, Angie Ignatowski
17	**Fastrans Logistics Inc.** ⑬ www.fastrans.com	7069 N. Hanley Road, Hazelwood, Mo. 63042 (314) 427-3300	$16,029,397	50	85	supply chain management, general transportation and warehouse services	Patricia Redszus[1] predszus@fastrans.com
18	**Ferguson Consulting Inc.** ⑲ www.fergusonconsultinginc.com	1350 Timberlake Manor, Suite 500 Chesterfield, Mo. 63017 (636) 728-4401	$15,500,000	130	130	full-service IT application development firm specializing in turnkey, fixed-cost projects and staff augmentation	Susan Ferguson sferguso@fergcons.com, Chuck Esrock cesrock@fergcons.com
19	**Extra Help Employment and Payroll Services Inc.** ⑯ www.extrahelpinc.com	914 Olive St., St. Louis, Mo. 63101 (314) 241-9675	$15,143,000	16	3,500	certified woman business enterprise, workforce placement firm with locations in the Metro East and downtown St. Louis	Teresa Katubig tkatubig@extrahelpinc.com
20	**Global Products Inc.** ⊛ www.gpii.com	21 Cherokee Drive, St. Peters, Mo. 63376 (314) 218-2332	$14,200,000	81	88	designer, manufacturer and distributor of custom and licensed branded products, Harley-Davidson official licensed distributor	Rebecca Herwick, Shirley Rehm
21	**Baue Funeral Homes** ㉒ www.baue.com	620 Jefferson St., St. Charles, Mo. 63301 (636) 940-1000	$14,000,000	92	92	operator of funeral homes, crematory and cemetery, pet crematory and tribute center	Lisa Baue lisabaue@baue.com
22	**Express Employment Professionals** ⑰ www.expressstlouis.com	2280 Administration Drive, St. Louis, Mo. 63146 (314) 692-0600	$13,000,000	20	20	multi-unit franchisee specializing in full-service staffing solutions, including administrative and commercial staffing	Amy Barber Terschluse amy.barber@expresspros.com
23	**IMPACT Group** ⑳ www.ighr.com	12977 N. Outer Forty Drive, Suite 300 St. Louis, Mo. 63141 (314) 453-9002	$12,000,000	90	300	global career development firm providing solutions in people development, corporate relocation and outplacement services	Lauren Herring laurenherring@ighr.com
24	**Nurses To Go** ㉕ www.NursesToGo.org	12813 Flushing Meadows, Suite 170 St. Louis, Mo. 63131 (314) 677-6800	$11,000,000	325	325	provider of skilled and non-skilled home health care services, including mom/baby, pediatric, psychiatric, and private duty nursing	Shawn Khojasteh, Saaid Khojasteh
25	**AW Health Care** ㉘ awhealthcare.com	7212-7216 Balson Ave, St. Louis, Mo. 63130 (314) 726-5600	$10,000,000	400	430	in-home and home health care agency	Irina Bursak, Susan Sarah Bursak, Julia Escandon-Rozin

NOTES: 1. Additional owners or top local executives include Dawn Tipton, Wendy Matheney, Alan Redszus and Tim Seevers.
DD - Declined to Disclose

CLOSER LOOK

Woman Business Enterprise (WBE) Certification in Missouri*

Year	Number of certified WBEs statewide
2011	975
2010	927
2009	856
2008	733
2007	581

* The Missouri Office of Equal Opportunity certifies Woman Business Enterprises as a means to help state contractors and agencies meet guidelines for women-owned business and vendor participation in state projects. Certification also allows Missouri to monitor, promote and track state contracts awarded to women-owned companies.

ABOUT THE LIST
Information on The List was supplied by individual companies and company representatives through questionnaires and could not be independently verified by the St. Louis Business Journal.

Businesses meeting the Missouri Department of Economic Development's criteria for a woman-owned enterprise were considered for The List. The Missouri Department of Economic Development classifies a business as a woman-owned enterprise if at least 51 percent (including stock, voting rights and the right to receive profits) of the company is controlled and operated by a woman or group of women.

Local is defined as St. Louis, St. Charles, Lincoln, Warren, Franklin, Washington and Jefferson counties and the city of St. Louis in Missouri; and St. Clair, Madison, Jersey, Clinton, Calhoun, Macoupin, Bond and Monroe counties in Illinois.

HWI Environmental Technologies Inc., ranked 31st last year, and Olneya Restoration Group, ranked 39th last year, did not respond to our inquiries by deadline. Only those companies that responded to our inquiries were listed. Cooling Components Inc., ranked 48th last year; Taylor Packaging Corp., ranked 49th last year; and Lifesafe Services, ranked 50th last year, did not rank this year. In case of ties, companies are listed alphabetically.

NEED A COPY OF THE LIST?
For information on obtaining reprints, Web permissions and commemorative plaques, call 800-927-2363. More information can be found online at StLouisBusinessJournal.com by clicking the "Buy" tab near the top of the site.

Put your company on display

Order a color reprint today! Articles and lists are available printed on 8.5x11 cardstock. Each reprint order includes a subscription to the St. Louis Business Journal and the Book of Lists.

For additional information please contact Sherri Benkelman at 314.421.8337 or email sbenkelman@bizjournals.com

ST. LOUIS
BUSINESS JOURNAL

Reprint production time is approximately 7-14 business days. Rush delivery is guaranteed in 5 business days for a 20% rush fee. All reprints must be prepaid by check or credit card (American Express, VISA or MasterCard).

adv20530

ST. LOUIS **BUSINESS JOURNAL**

All reprint products are created in-house by the St. Louis Business Journal and include copyright permission fees.

REPRINT ORDER FORM

ORDER DATE ____________________

☐ $175 for initial reprint (*8.5x11 color print on 60lb matte cardstock — Includes processing and set-up)*

☐ **2-100**: $425 ☐ **101-250**: $575 ☐ **250+**: Call for quote

(*8.5x11 color prints on standard 20lb paper*)

☐ **Digital reprint (non-printable, high-resolution PDF)** $550

☐ **Digital reprint (printable, high-resolution PDF)** $650

☐ Framed reprint starting at $300

Issue Date: ________ Title of Article: ________ Page Number ________

Comments ______________________________

____

REPRINTS TO BE MAILED TO:

Name: ______________________________

Company Name: ______________________________

Address: ______________________________

City ______________ St ________ Zip Code ____________

Phone: ______________ Fax: ______________

Email ______________________________

☐ RUSH DELIVERY **[20% of total cost]** (Date Needed: ________) Total Cost: ________

☐ Check included – payable to St. Louis Business Journal

☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS ☐ DISCOVER

Name on Card: ______________________________

Card Number: ______________________ Exp Date: ____________

ORDERS MAY BE MAILED TO: Sherri Benkelman at 815 Olive Street, Suite 100, St. Louis, MO 63101 or faxed to (314) 621.5031.

Please feel free to contact Sherri Benkelman with any other questions at 314.421.8337 or email sbenkelman@bizjournals.com

SUBSCRIPTION TO BE MAILED TO:
(if different than information above)

Name: ______________________________

Company Name: ______________________________

Address: ______________________________

City ______________ St ________ Zip Code ____________

Phone: ______________ Fax: ______________

Email ______________________________

Production time is approximately 7-14 business days.

Rush is guaranteed in 5 business days for a 20% rush fee.

All reprints must be PREPAID by check or credit card (American Express, VISA, or MasterCard).

Reprint includes a 1 year subscription to SLBJ along with our annual Book of Lists

Subscription is non-deductible and has value of $96.00 (plus MO. sales tax) for 52 issues

OFFICE USE ONLY:

Authorization #

____

Date Sent:

____

Sent By:

____